



High School

Home Connection

Negotiation

Dear _____,

Today in class we learned about how to **negotiate** a good deal. The 4 Steps for Getting a Good Deal strategy was introduced: Plan, Prepare, Ask, Chunk. The students used this strategy with a partner to work out a scenario together.

Please encourage your student to use the 4 Steps for Getting a Good Deal strategy at home when negotiating with a family member, sibling or friend.

Please do not hesitate to reach out with any questions or concerns.

Best,
